



Associate, Boston office

Spring Lane Capital is a private equity firm based in Boston, Massachusetts, and Montreal, Quebec, focused on providing catalytic project capital – project finance and growth capital in tandem – for smaller-scale "distributed" solutions in the energy, food, water and waste industries. Our structured financial model seeks to tap into some of the fastest-growing segments of these markets that more traditional forms of project capital cannot access due to their scale and the limitations of existing investment models. For more information, please visit springlanecapital.com.

The Associate role is probably best suited for a candidate who is 4-7 years into their financial or project development career, likely has a graduate degree, and is looking to build upon early experience in the private equity / infrastructure investing industry.

The Role

- Own (develop, maintain, and/or oversee the development of) financial models – both project and corporate – to evaluate investment opportunities with limited support
- Work closely with senior members of the deal team to conduct due diligence and support negotiation of transaction structures and help identify and mitigate key risks
- Assist with creation of internal presentations and investment memos, understanding and communicating complex issues simply and effectively
- Lead deal sourcing activities, both through responding to inbound opportunities and proactively identifying new ones, and serve as point person managing the firm's pipeline
- Engage directly and constructively with portfolio company management for information reporting and to provide insights for operational improvement
- Review investment portfolio performance and assist the asset manager in analyzing and reporting results, as well as reviewing new project investments under prior commitments
- Oversee and mentor junior team members on discrete projects
- Identify and research interesting sub-sectors for potential investment and create presentations summarizing findings
- Assist with LP reporting requirements
- Various ad hoc projects to be expected as part of a small team

The Candidate

- Excellent financial modeling skills, and strong market research capabilities
- Strong communications skills, including the ability impart key insights clearly and efficiently to both fellow Spring Lane teammates, and portfolio company management
- Intellectually and operationally independent, with proven ability to own and drive work products with limited oversight
- Early exposure to project and corporate finance concepts, with emphasis on distributed assets (energy, water, waste-to-value, etc.)

- Entrepreneurial mindset – can wear many different hats and succeed in ambiguous situations
- 4-7 years of professional experience in project finance, infrastructure advisory, investment banking or consulting with diverse set of relevant transaction experiences
- Passionate about returns-driven sustainability investing
- Boston- (or potentially Montreal-) based role, relocation assistance offered
- Interested candidates should send resume and cover letter to jobs@springlanecapital.com

Spring Lane Capital is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.