



Vice President, Boston office

Spring Lane Capital is a private equity firm based in Boston, Massachusetts, and Montreal, Quebec, focused on providing catalytic project capital – project finance and growth capital in tandem – for smaller-scale "distributed" solutions in the energy, food, water and waste industries. Our structured financial model seeks to tap into some of the fastest-growing segments of these markets that more traditional forms of project capital cannot access due to their scale and the limitations of existing investment models. For more information, please visit springlanecapital.com.

The Vice President role is probably best suited for a candidate who is 6+ years into their project finance career, likely has both a graduate degree and some background in project development, and is looking to build upon early experience in the private equity / infrastructure investing industry.

The Role

- Own (solo develop, maintain, and/or oversee the development of) financial models – both project and corporate – to evaluate investment opportunities
- Source new investment opportunities, lead due diligence and negotiate transaction structures, identifying upside opportunities and mitigating key risk areas. Effectively prioritize time spent yourself and by junior team members
- Create internal presentations and investment memos, understanding and communicating complex issues simply and effectively
- Serve as an ambassador for the firm, for both deal sourcing and community-building purposes, with a wide range of external audiences
- Engage directly and constructively with portfolio company management via board-level governance and relationship-building for operational improvement purposes
- Review investment portfolio performance and coordinate with Spring Lane's portfolio operations team in analyzing and reporting results, as well as reviewing new project investments under prior commitments
- Oversee and mentor junior team members on discrete projects
- Identify and research interesting sub-sectors for potential investment and summarize the findings for team consumption; use these "market maps" to drive tangible new investment ideas
- Interact with limited partners and assist with fundraising activities
- Various ad hoc projects to be expected as part of a small team

The Candidate

- Early but proven project finance / development capabilities, including deep knowledge of relevant financial models and structures
- Strong communications skills, including the ability impart key insights clearly and efficiently to fellow Spring Lane teammates, external stakeholders, and portfolio company management

- Knowledgeable about sustainability (energy, food, water, waste and transportation) markets, potentially with early demonstration of thought leadership in these areas
- Entrepreneurial mindset – can wear many different hats and succeed in ambiguous situations as an independent team leader
- 6+ years of professional experience in project finance, infrastructure advisory, investment banking and/or project development with a graduate degree along with a diverse set of relevant transaction experiences
- Passionate about returns-driven sustainability investing
- Eager to join a team in a long-term role with partner-level advancement potential
- Boston-based role, relocation assistance offered
- Interested candidates should send resume and cover letter to jobs@springlanecapital.com

Spring Lane Capital is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.